



Construction Plus, Inc.

# RAISING THE ROOF

WITH COMMITMENT, PROFESSIONALISM AND INTEGRITY

Fall 2000

established 1988

## *CPI Breaks Ground on Community Tectonics' New Corporate Headquarters*



**Construction Plus Inc.** has broken ground on a 18,000 SF facility which will house the Architectural firm, Community Tectonics Inc.

Community Tectonics Inc. (CTI) is a regional A&E firm with 37 employees in offices in both Knoxville and Nashville. **CPI** was asked to join the project team, headed by the CTI staff, to develop the state of the art office building with maximum value.

The systems implemented along with the design of the building will produce a structure that blends with the surroundings while exempli-

*"It was apparent to me the first time I met Sandy that the values he & Construction Plus are committed to are parallel with ours at CTI. The theme of integrity, professionalism and commitment to the client's vision are shared by both companies. I believe those values, along with Sandy's Architectural background and Construction Experience make CTI & CPI a great team."*

**Don Shell, President/CEO  
Community Tectonics Inc.**

fying the striking architectural style for which CTI is known for.

**Construction Plus Inc.** is honored to be selected by one of Knoxville's oldest and most respected Architectural firms to build their corporate headquarters. We believe this speaks volumes about **CPI's** proven ability to deliver quality projects on time and in budget with a high level of service and professionalism.

**Construction Plus Inc...**  
Building Trust, One Project  
At A Time.

***Your Vision... Our Commitment***



## *CPI Finishes Projects for the Town of Farragut & Salomon Smith Barney*

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*I've participated in the construction of over 100 of our offices and the one built by Construction Plus has the highest quality of any. To achieve that level of quality in the time frame we demanded is almost unbelievable."*

*Herron Ruddisil  
Senior Project Manager,  
Salomon Smith Barney*



*Smith Barney's new Knoxville office in Landmark Center.*



*The Town of Farragut's Town Hall.*

*"Construction Plus Inc. consistently operated in a team oriented manner. A demanding client was pleased with the successful completion of the project ahead of schedule and within the budget. CPI is truly a company that stands behind their commitments."*

*David L. Wooley, AIA  
President, Barber &  
McMurry*

***Your Vision... Our Commitment***

# CONSTRUCTION TODAY

## *Is it Possible to Build a Construction Project Hassle Free?*



The time has come, and you're ready to build your project. You have probably either lived through a bad building experience before, or have heard stories from people who have. Is there a hassle-free way to build? Yes, you have the ability to make choices that will impact the process dramatically. The first, and most important, decision you face is to select between two basic choices: 1) Select the most qualified builder and Negotiate a contract, *or* 2) Ask for bids from several contractors. The following is a quick comparison of the different parameters you will experience from each of these choices.

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### COMPETITIVE BIDDING

1. More risk for owner.
2. More risk for contractor.
3. Sets up ADVERSARIAL relationship among contractor, subcontractors, architect/engineer, and owner.
4. Contractor protects self-interest.
5. Gets low cost bids with gaps in scope.
6. High charges for change orders.
7. No contractor involvement during planning stage.
8. Requires good estimator.
9. Emphasizes price.
10. Makes the assumption that the quality will be the same no matter who works on the project.
11. Price is the deciding factor.
12. Legal costs can be much higher.

### NEGOTIATED CONTRACT

1. Less risk for owner.
2. Less risk for contractor.
3. Sets up TEAM relationship among contractor, subcontractors, architect/engineer, and owner.
4. Contractor works for owner.
5. Emphasizes quality with full scope of work coverage.
6. Reasonable charges for change orders.
7. Heavy involvement of contractor during planning stage.
8. Requires good conceptual estimator.
9. Emphasizes service.
10. Chooses contractor and subcontractors on the basis of work and track record.
11. Considers experience, quality, reliability, on-time completion, creativity and professionalism. Value.
12. Legal costs are usually lower.

To achieve the lowest cost AND the most value, HASSLE FREE, select a builder based upon the management skills and experience of the General Contractor AND THE PERSONNEL THAT WILL BE DEDICATED TO YOUR PROJECT.

Sanford C. Loy,  
President

*Your Vision... Our Commitment*



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Building Your Vision with **Commitment**, **Professionalism** and **Integrity**

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## **THE ICEARIUM & CPI**

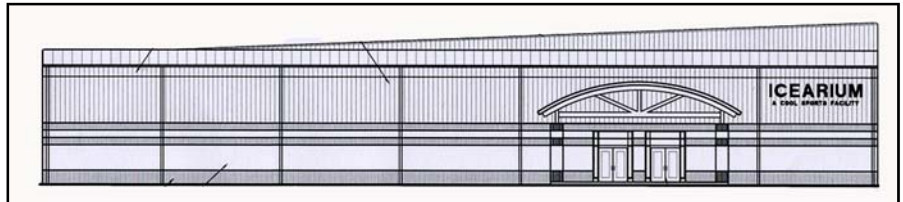
### ***CPI Selected As Contractor For Knoxville's Newest Sports Complex***

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**ICEARIUM**<sup>SM</sup>  
EAST TENNESSEE'S ICE SPORTS DESTINATION

**Construction Plus Inc.** has been selected to join the Design-Build team for the Knoxville area's newest sports complex, The ICEARIUM.



The first phase of this new ice sports facility will be 55,000 square feet with an identical size expansion planned for phase 2.

**CPI** was selected to assist in developing the project scope and budget to match the complex functions of the facility with the demands of the local codes as well as to manage the construction of the building.

**Construction Plus** is honored to be selected to build Knoxville's newest sports complex!

***Your Vision... Our Commitment***