



Construction Plus, Inc.

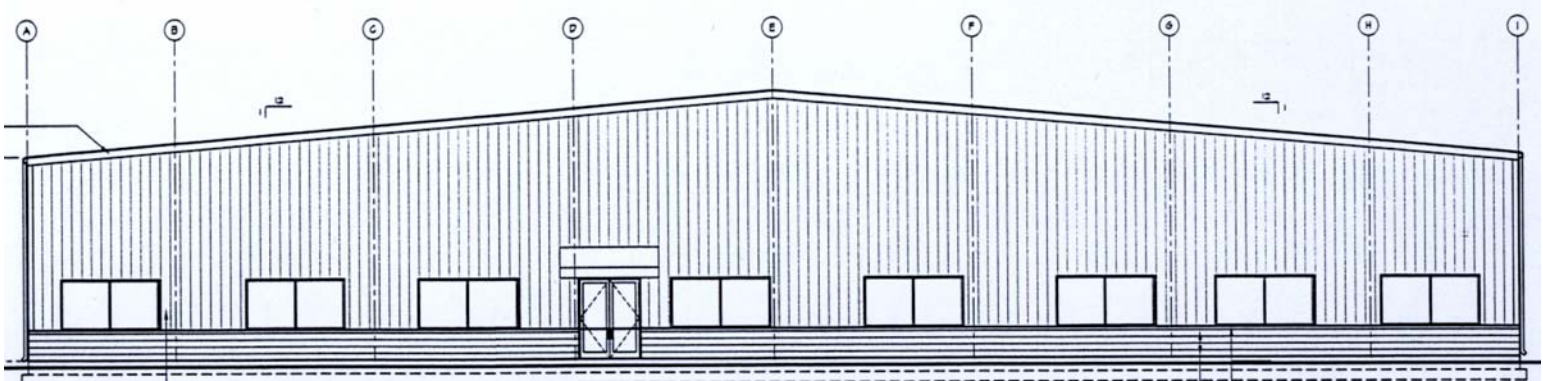
RAISING THE ROOF

WITH COMMITMENT, PROFESSIONALISM AND INTEGRITY

Spring 2001

established 1988

Quick Response Connects with Power Systems Inc.



When Julie Pauletto started to select a builder for Power System's new project, her first thought was, "Is there a professional contractor out there who will make my project a priority?"

Within 30 minutes of her initial inquiry, Power Systems Inc. Vice President, Julie Pauletto, was standing on the future site of Power Systems' new distribution center with **Construction Plus Inc.** President Sanford Loy and Vice President Edward Hyde discussing her vision for a new building.

The new facility would include loading docks, 20,000-sq. ft. of warehouse space and 10,000-sq. ft. of office space.

Ms. Pauletto's vision included meeting an aggressive schedule, so she needed someone to design and build Power System's new home in a timely, efficient and professional manner.

Meeting such a challenge has become a

"One of the reasons I chose Construction Plus was their responsiveness. I had been talking with one of their competitors but found that most of my time was spent waiting for return phone calls. I appreciate being able to reach Sandy or Eddie when I need them. I know my project is important to them which makes me feel confident it is in good hands.

***Julie Pauletto, Vice President
Power Systems, Inc.***

Construction Plus Inc. trademark — fast track design and construction, tailored to meet the unique needs of our clients. **CPI** met this challenge by quickly assembling a team of designers, suppliers and subcontractors, and developed a plan committed to meet Power Systems' needs.

While leading Ms. Pauletto and the design team through the planning process, **CPI** got questions answered and key decisions made quickly, keeping the project on schedule—and in budget.

As her project nears completion, Ms. Pauletto can see the favorable results of negotiating with a professional contractor. Her prudent decision has delivered maximum value for her construction dollar by working with a team that is committed to her vision.

**Construction Plus Inc...Building Trust,
One Project At A Time.**

Your Vision... Our Commitment

CPI Completes Farragut Kingston Pike Mini Warehouse

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Construction Plus, Inc. recently completed a new min-storage facility in Farragut, TN that offers 50,000 square feet of storage in 265 units.

The facility, completed in just six months, provides storage in exterior and interior units in a variety of sizes ranging from 35 square feet to 400 square feet. All of the units are designed for humidity control and some have full climate control.



One of the key factors in completing the project in a timely manner was scheduling the fabrication and delivery of the building components in phases to coordinate with the work of separate contractors for the site preparation and electrical work. **CPI's** ability to manage this work with subcontractors and suppliers enabled the team to complete this project on time and in budget.



CPI Celebrates 10 Years of Dedicated Service by John Godfrey

CPI's General Superintendent, John Godfrey, will celebrate his 10th anniversary with the company in July 2001. Over the past 10 years he has successfully completed over 30 commercial projects for **Construction Plus**.

His responsibilities at **CPI** include planning, scheduling and coordinating projects, assisting with cost and bid estimates, determining on-site modifications, coordinating activities with multiple subcontractors, selecting and supervising crews in all trades, completing projects on a timely basis, and resolving field problems in a professional manner.

Mr. Godfrey has experience in the supervision of education, retail, industrial, institutional, and office building projects as large as \$15MM.

John has been a recipient of **CPI's** Certificate for Zero Lost Time Accidents five times in the last six years. In addition, he has twice received Safety Awards from The Associated Builders & Contractors.

Congratulations John!

Your Vision... Our Commitment

CONSTRUCTION TODAY

Construction Management, Should It Be In Your Future?



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Every indication leads the “experts” to say that Construction Management (CM) is the future of construction. Why?

The construction industry, through new technology and methods, is becoming more complicated, and the work force, especially in skilled areas, is becoming more fragmented. CM today makes more and more sense if you want to get your projects built on time and in budget. Why?

The key to cost, quality and schedule, on EVERY construction project, is the Management of that project. The traditional bid process has become unpopular and unproductive because it promotes adversarial relationships, budget overruns, schedule delays, low quality and is fraught with litigation issues.

The traditional bid process provides you no way of knowing who will actually work on your project. Why? The low bidder does not produce the lowest price to build your project, only the low combination of prices from subcontractors and suppliers at a moment in time, many of who will be strangers to the low bidding General Contractor. Like the “Trojan Horse,” you know what the horse looks like on the surface, but you don’t know who is inside.

With ***Construction Plus Inc.*** as your CM you will be able to review all the potential bidders before they bid, to select whom you want and don’t want to bid on your project. When the bids from your selected bidders are received you will see them and be involved in the selection process. With CM there is time to adequately evaluate the bids for price, schedule and scope coverage, a process that when done right, takes days, not minutes.

In the bid format this pricing review and scope definition process is limited to a few chaotic and confusion filled hours on bid day, and the scary fact is, many decisions will be made in the last few minutes. Your project’s viability, and the value you receive for your construction dollar hangs in the balance, based upon decisions made in those few hours and final minutes.

With a professional CM on your team you will have someone who will invest the appropriate amount of time to help you and your Architect make value driven decisions that meet your needs. In summary, the CM method when administered by a qualified professional CM firm, delivers maximum value for your construction dollar.

Is it any wonder more and more people are using Construction Management as the method of choice to produce their important projects? School Boards, retail chains, restaurant chains, private developers, all are seeing that CM is the method to manage and build their projects in the most timely, efficient and professional manner while producing superior quality and value.

If you would like to know more about Construction Management, please call us at (865) 671-3711. We would welcome the opportunity to answer all your questions and to provide you with more information about the exciting new ways ***Construction Plus Inc.*** is using Construction Management to deliver superior results for our clients.

Sanford C. Loy,
President

Your Vision... Our Commitment



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Building Your Vision with *Commitment*, *Professionalism* and *Integrity*

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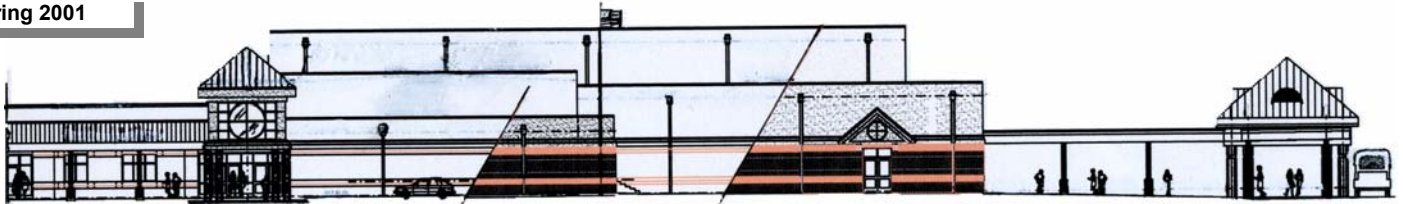
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CPI Selected As Construction Manager for Claiborne County and Sweetwater Schools

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Construction Plus Inc. has recently been selected to provide Construction Management services by two East Tennessee school systems. The projects include high schools in Harrogate and Tazewell for the Claiborne County Schools System with projected budgets of \$13 million and \$15 million respectively, and a K-2 school in Sweetwater for the City of Sweetwater Schools System with a projected budget of \$8 million.

CPI is working with Community Tectonics, Inc., one of the leading school design firms in the state, with the shared goal to become the leading providers of Design/CM services for school facilities in the region.

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