The company is getting ready to launch the Idaho Cherokee Health Systems PBA. Sandy Loy is at war with the Knox County Public Building Authority (PBA). Working with state legislators, Loy is trying to change the law that allows the PBA to contract for projects outside of Knox County. He also wants more controls on the PBA’s power to contract without competitive bidding on public projects such as the Hardin Valley Academy in Tennessee. (What they are doing is completely, totally wrong,” he says. “If they have a project that is bigger than $5 million, they should go to the PBA and change the law that allows the PBA to contract without competitive bidding on public projects.”)

Smart financial moves for “Empty Nesters”

John Gardner

It’s graduation time at colleges across the country. If you have children gradu- ating from college, you’re probably excited about the opportunities that lie ahead for them. But once your last child leaves home and you become an “empty nester,” you also may see the need for the highest level of performance based on our great effort,” Loy said with a smile. “We spent a lot of time and effort on the doors and beyond.” Shoffner said the con- struction management agency’s method served Claiborne County well and “saved us hundreds of thousands of dollars, with no hassle.” He was especially pleased with Loy’s commitment to keep the systems running when new technology led to main- tenance difficulties.

Sandy Loy is not afraid of controversy. Much like the Ayn Rand character Howard Roark, Loy is a thinker who stays true to his ideals ... even when it might be easier financially “to go along to get along.” As owner/president of Construction Plus Inc., Loy was an early advocate of the design/build concept in the Knoxville commercial market. Now he says he rarely does bids. His business is based on repeat customers and referrals.

Recently, Loy sat for a dinn- ing exam to become Ten- nessee’s first contractor to earn the Certified Construc- tion Manager designation. There are fewer than 1,500 CCMs in the world, and Loy said it was important for him to earn the title that is called “the gold standard” in the indus- try.

“Our CCM Certification sets one apart and indicates a level of performance based on standards that exemplify the best practices of our industry,” said CCM president Howard D’Agostino. “Reviewers look for the highest level of competence in individuals who know, understand and apply the association’s Stan- dards of Practice.”

Construction Plus has built schools including two award-winning schools in Claiborne County. The Direc- tor of Schools, Dr. Eddie Shoffner, said Construction Plus completed both schools on time and under budget, working as the construc- tion man-ager on the side.

They made the process pain- ful and worked as our ad- visors from the begin- ning until we opened the doors and beyond.” Shoffner said the con- struction management agency’s method served Claiborne County well and “saved us hundreds of thousands of dollars, with no hassle.” He was especially pleased with Loy’s commitment to keep the systems running when new technology led to main- tenance difficulties.

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